



REAL ESTATE ADVISOR

by Paul & Tone Holland
the HOLLAND TEAM

BE INSECT FREE WHEN SELLING YOUR HOME

There might be some kind of small, leggy creature that finds its way into your home. If home remedies like ionized boric acid don't work, paying a professional exterminator will be money well spent.

Some standard sales agreements require that a property be inspected before the settlement and treated for termite infestation, if necessary. It is a good idea to check for wood-boring insects such as termites or carpenter ants as soon as you sign a listing agreement, so that they don't become an issue of contention in the sale. Also, ask the home inspector to inform you if there are any signs of dry rot, mold or mildew that grow in damp, dark areas, appearing as a brownish-black fungus growth on walls and wood surfaces and alerting you to possible structural damage.

Some insects may not physically damage the house, but their presence may reduce its chances of selling for top dollar. If a prospective buyer has to push back spider webs while touring the house or sees an ant trail, it could seriously undermine their ability to fully appreciate your house.

Paul and Tone are full-service professional REALTORS®, specializing in the Oakland County area. For professional advice on all aspects of buying or selling real estate, call **the Holland Team** at: **248-377-8177** or email them at **hollandteam@kw.com**. Please visit them online at **www.HollandTeamHomes.com** to learn more about them and their advanced real estate services.